



From Litigation Support to LegalTech – How Are Career Paths in the Industry Evolving?

19 June 2019



Lori Beattie

**PRINCIPAL
CONSULTANT |
SONDER
CONSULTANTS**



Matthew Golab

**HEAD OF LEGAL
INFORMATICS |
GILBERT + TOBIN**



Jonathan Prideaux

**FORENSICS
TECHNOLOGY
SERVICES DIRECTOR |
CLAYTON UTZ**



HOW WE GOT TO THE POINT WE ARE IN OUR CAREERS



Lori Beattie

**PRINCIPAL
CONSULTANT |
SONDER
CONSULTANTS**

Lori is the Principal Consultant at Sonder Consultants in Sydney. She specialises in Legal Technology recruitment within Australia and works closely with clients and candidates to advise on market trends internationally.

Lori is a trusted advisor to top tier law firms and specialist legal technology service providers. She regularly hosts and participates with industry engagement events.

Lori has a legal background and developed an interest in technology and innovation in the legal industry after completing an extended internship at innovative boutique law firm OPL Attorneys in Budapest. Since then, she has spent time at the BBC, a leading litigation boutique and a premier international law firm in London. She has been with Sonder Consultants in Sydney since January 2018.



HOW WE GOT TO THE POINT WE ARE IN OUR CAREERS



Matthew Golab

**HEAD OF LEGAL
INFORMATICS |
GILBERT + TOBIN**

Matthew is the head of Legal Informatics at Gilbert + Tobin. He leads a specialised in-house multidisciplinary legal informatics team that utilises a variety of data analytics, eDiscovery, and other AI technology tools. These technology tools are used to facilitate large scale document/data production and review for commercial litigation, regulatory compliance (ATO, ASIC, ACCC) and due diligence for mergers and acquisition transactions.

Matthew has more than 20 years of experience in the legal technology industry, including two of Australia's preeminent law firms, Allens for 13 years and Gilbert + Tobin for the past seven years.

Matthew is Chair of the Association of Litigation Support Managers (ALSM), NSW chapter, and an advisory board member of Information Governance ANZ. He was an inaugural recipient of the International Legal Technology Association's (ITLA's) Browning Marean Scholarship in 2015, providing international recognition of his leadership in eDiscovery and litigation technology.



HOW WE GOT TO THE POINT WE ARE IN OUR CAREERS



Jonathan Prideaux

**FORENSICS
TECHNOLOGY
SERVICES DIRECTOR |
CLAYTON UTZ**

Jonathan Prideaux has over 25 years' experience in the legal technology space providing clients with tailored, innovative electronic data and evidence management solutions for corporate transactions and major projects, investigations and dispute resolution.

He has delivered cost effective, technology-based solutions for national and international clients in the public and private sectors. He works with our lawyers and clients to ensure the application of appropriate technology and processes to drive efficient and quality outcomes for complex information management problems. Jonathan often contributes to developments in Australian court practice requirements and other industry standards.

He has a deep understanding of existing and emerging technologies in the professional services space and has strong relationships with most technology providers to the legal service industry.



**Why should people
consider joining the legal
tech industry?**

**The changing
profession of the
litigation support /
legal technology
industry in general**



The Recruiting Process

What law firms are looking for

- The internal recruiting process for legal tech professionals – What law firms are looking for
- Degree / skill sets required for legal tech professionals from a law firm's perspective

How do recruiters find the right candidate

- Degree / skill sets required for legal tech professionals from a recruitment perspective
- Challenges in the recruiting process: Australia vs UK



The Evolving Career Path

What law firms are offering

- Career paths for legal technology professionals: eDiscovery and beyond
- Challenges faced by law firms to upskill existing staff and recruit new skill sets
- Continuous education and training offered

You got the job – now what? - What should the Candidate expect?

- What do recruiters tell a candidate entering the legal tech world?
- Common career path from a recruiting perspective: Australia vs UK



To Future Candidates

What law firms are looking for

- Advice to candidates entering the legal tech world from a law firm's perspective
- What skills people should be focussing on in the next five years
- Continuous education and training requirements and recommendations



Any questions?
